Name: Michal Kalinowski

Contact: +48507112372 michal.kalinowski1979@gmail.com

Nationality: Polish

Education and Training

2010 MBA Harvard Business School Management
International Canadian Management Institute

2007 Kelly school of Business Indiana State University
Project Management

2004 Poznan University of Technology – Master of Electronics & Telecommunications

2004 Poznan University of Technology – Statistic and Mathematic Course

2006 Military University of Technology

1999 College (Technician)

Professional Training

2017	GS1	Internal Logistic for innovation in processes
2015	Indiana State University	S&OP Master level
2014	Strategy planning	Strategic and operational planning processes
2013	Liker Academy	Lean and flow simulation (training for Trainers)
2012	Jabil – Hungary	Silver Certification course (Lean and 6Sigma)
2011	Jabil – Ukraine	Bronze Certification course (Lean and 6Sigma)
2010	Decora – Poland	Strategic Management Course
2009	Decora – Poland	GHS Course
2009	Decora – Poland	REACH Course
2008	Kimball Electronics – China	Process Improvement Course
2008	Kimball Electronics – Mexico	Team Management Course
2007	Indiana State University – USA	Project Management course
2007	Kimball Electronics – USA	Lean 6 Sigma Course
2007	Kimball Electronics – USA	Lean 6Sigma Course
2006	Sonion – Poland	Lean Manufacturing Course
2006	LG Electronics – Korea	Six sigma & Lean Trainer
2005	LG Electronics – Korea	Blue Ocean Strategy Course
2005	LG Electronics – Poland	Trainer Course
2005	LG Electronics – Russia	Change Agent Training
2005	LG Electronics – Korea	Six Sigma Master Black Belt
2004	LG Electronics – Poland	Six Sigma Black Belt
2004	LG Electronics – Korea	Six Sigma Green Belt

Skills Summary

- Strategical Transformation
- E2E planning (including material, labor and supported processes)
- Process Matrix Managment
- SCM Master level (introduction S&OP process)
- Culture transformation
- P&L Management
- Human development
- ToW (Transfer of Work)
- Project management
- Process improvement expert (Six Sigma certified Black Belt and Master Black Belt) with depth of industry experience in automotive ant Electronics Environmental. Consistently delivered substantial process and cultural changes with significant financial impact.
- Wide cross-functional experience, including post-acquisition integration, product development, IT system design, operations, sales, logistic and finance.
- Strong man-management, communication and presentation skills.
- Excellent quantitative and qualitative analytical skills.

Software Skills

- Advanced MS Office (Excel including VBA, PowerPoint, Access, Word, Project Manager)
- Microsoft SharePoint advance
- SAP
- Comarh XL
- Auto Cad
- Minitab advance
- Quality companion advance
- Visio & Process Model (process analysis) advance
- IGrafx advance

General Six Sigma: Master Black Belt

General Lean: Gold Lean level

DFSS Specific:

- QFD (House of Quality)
- Statistics Expert

Language

Polish: Mother Tongue

English: Fluent Ukrainian: intermediate

Career History

2018 – Żabka Grup

Lean Manager – responsible for lean transformation

- Main projects
 - Start Internal Competence Center (shared services)
 - KPI matrix for cross processes
 - SAP Ariba (preparing processes and lunch system for over 1 billion budget)

2016 - Lean Passion

Associate Partner

- Main projects:
 - YORK Strategical Transformation
 - o ELCAB Strategical Transformation
 - o Polskie Porty Lotnicze Strategical Transformation

2014 - Decora S.A.

Board Advisory for Development

2014 - Lean Innowator

Owner (lean 6 sigma consulting & Trainings) – focus on lead the transformation projects.

- Main projects:
 - Polish Assembly Center strategical transformation
 - INVADO transforming organization to process organization ready tu lunch SAP 4HANA
 - VOLEX Strategical Transformation

2011 - 2013 Jabil Circuit

Chef of innovation and process improvement (responsible for Europe)

- Implementation Lean 6Sigma culture in Jabil Plants (responsibilities area Europe)
- Lead key transformation project
- Lead saving targets (10% manufacturing cost decrease Year to Year)
- Responsible for green field development

Achievements:

- Lead couture transformation in Ukrainian plant after 1 year Jabil Ukraine top 3 in terms of hard saving from lean project (over 2 millions hard saving plus additional 1 million soft saving)
- Introducing OPPM (one page project management) program in Europe region
- Prepared over 20 people to lean bronze and 8 for ASQ 6 sigma Master Black Belt

2008 - 2011

Decora S.A.

Organization Development Manager

Lead Lean and Quality and Continous Improvement departments

- Responsible for claim process (internal and external)
- Responsible for all Quality (incoming, on process, out coming)
- Opening and leading main projects in Organization in all departments.
- Process improvements

Achievements:

- Change all organization form silos to process management.
- It was main reason to hiring me and it was my main project. Working with all departments, and introduce Lean tools across all organization (training and implementation):
 - Production: VSM; SMED; TPM; PoD; DoE; GageR&R; suggestion program; cellular production; line balancing; time study,5S,
 - Quality created this department and start Quality management in organization: create claim process including designed by me software, 8D, Audits, SPC.....
 - Finance: VSM, spaghetti, process flow,
 - HR: change people management: introduce KPI (designed tools by main self to manage it), introduce PDP program (personal Development Plan).
 - Sales: create special tools to planning sales force work: base on lean analysis and time study, 5S in the car (sales representative), involve all sales force in change process.
 - I leaded around 20projects but all of then give one results, my team transformed company form silos to process management.
 - Introduce a full S&OP Process
 - Logistic processes optimization
 - Stock level optimization
 - Internal Transport Project

Career History (continued)

2006 - 2008

Kimball Electronics

Global Continuous Improvement Director

- Lead team across all worlds (12 people reported directly to me): USA; Mexico, China, UK; Ireland, Poland, Thailand.
- Post acquisition integration
- ToW process
- Set Yearly Lean targets for all plants
- Monitoring and controlling lean KPIs

Achievements:

- Create effective and engaged Lean team, Team delivered significant finance impact (12 months target for saving 5% transformation's cost)
- Main projects (leading by me)
 - Lean project at Mexico (4 months)
 - TT reduction on SMT line (28% improvement)
 - MCP line balancing (reduce 18% DL)
 - Redesigned supporting structure create matrix responsibilities (created process management)
 - Trained 6 BGs and 1 BBs
 - Implement cellular production on final assembling line (reduce 25% DL)
 - create cross functionality team (Inventory control & AME) to improve velocity (VSM current state Velocity 0,3%, after implementation future state 12% selected part PCB board delivered from China)
 - Total yearly saving 3,7 M\$
 - DL's reduction Wales
 - Line balancing
 - MiniMOST Analysis
 - Pull System
 - Cellular production
 - Yearly saving 2M\$ (in first Year 4M\$ compensation base on regulations with trade unions in 2 Year 6M\$)

Career History (continued)

2006 – 2006 Sonion

Continuous Improvement Manager

Introduce Lean program in polish plant

Achievements:

Introduce full pull system in internal logistic bases on standard KANBANS and haijunka

2004 - 2006

LG Electronics

6 Sigma Coordinator

Promotion history: R&D Engineer (LCD TV); 6sigma MBB; 6Sigma Coordinator

- Support all continuousness improvement projects
- Prepare 6 sigma training on GB and BB level
- Implement Lean 6Sigma way culture across all departments
- Lean main projects at the plant.

Achievements:

- Training: 80 students pass GB exam (velocity 85%); 12 pass BB (100%)
- Projects
 - TT reduction on LCD TV lines
 - TT reduction 30s -> 18s
 - Saving 2.7M\$ / Year
 - Reduce Long term Inventory
 - Results 80% less LTI

1999 - 2004

Military service

"Wyrażam zgodę na przetwarzanie przez firmę Horyzont S.C. Bartosz Nestorowicz, Joanna Nestorowicz moich danych osobowych zawartych w przesyłanych przeze mnie dokumentach dla potrzeb niezbędnych do realizacji procesów rekrutacji zgodnie z ustawą o ochronie danych osobowych z dnia 29.08.1997 r. (tekst jednolity: Dz. U. 2002 r. Nr 101 poz. 926, ze zm.)".